

Message Text

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PAGE 01 ABU DH 02357 310723Z

13

ACTION NEA-10

INFO OCT-01 ISO-00 EB-07 /018 W
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R 310540Z AUG 76
FM AMEMBASSY ABU DHABI
TO USDOC WASHDC
INFO SECSTATE WASHDC 4860

UNCLAS ABU DHABI 2357

PLS PASS TENNEY

E.O. 11652: NA
TAGS: BTIO BEXP
SUBJ: PRIVATE TRADE OPPORTUNITY: DATA PROCESSING SYSTEM

1. A FRENCH COMPANY, ENTREPOSE-GMT POUR LES TRAVAUX
PETROLIERS MARITIMES (ETPM) IS LOOKING TO PURCHASE
DECENTRALIZED DTA PROCESSING EQUIPMENT FOR ITS
SHARJAH OFFICE WHICH WILL BE COMPATIBLE WITH EQUIPMENT
LOCATED IN ITS PARIS HEADQUARTERS. PARIS EQUIPMENT
IS TWO HONEYWELL-BULL 6040 COMPUTERS.

2. ETPM HAS CHOSEN ITS SHARJAH SUBSIDIARY TO BE ITS
FIRST FOREIGN WORKS INSTALLATION. ETPM SHARJAH WILL
NEED TO BE EQUIPPED FOR: (A) DATA COLLECTION ON TO
MAGNETIC BASE, (TAPE, CASSETTE, OR FLOPPY DISK) THAT CAN
BE EASILY CARRIED TO PARIS FOR PROCESSING, (B) PRINTING OUT PRO-
CESSING RECEIVED FROM PARIS USING THE SAME MAGNETIC BASE FOR
TRANSMISSION. ETPM HOPES THAT ITS SHARJAH SUBSIDIARY'S
INSTALLATION WILL BE WORKING BY JULY 1977.

3. ETPM SHARJAH IS PARTICULARLY INTERESTED IN
CONTACTING FOLLOWING U.S. FIRMS:
IBM, NCR, HOWLETT-PACKARD, PLESSEY, UNIVAC, TEXAS
INSTRUMENT, GENERAL AUTOMATION, DATA 100, WANG,
NIXDORF AND WAGNER.

4. SHARJAH OFFICE ALSO INTERESTED IN DISCUSSION SOFT-
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WARE TO BE USED IN EVENTUAL SYSTEM.

5. CONTACT MR. TRICOT IN SHARJAH. TELEPHONE 23361
EXTENSION 55. MAILING ADDRESS: ETPM/SHARJAH
UNITED ARAB EMIRATES.
PARIS OFFICE: LOCATED: 102 RUE DES POISSONNIERS,
75018 PARIS, FRANCE.
DETAILED INFORMATION IN ENGLISH WILL BE POUCHED.
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Message Attributes

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Decaption Note:
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Disposition Approved on Date:
Disposition Authority: n/a
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Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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